



0638MH-40822CIP2

1/68

FIG. 1

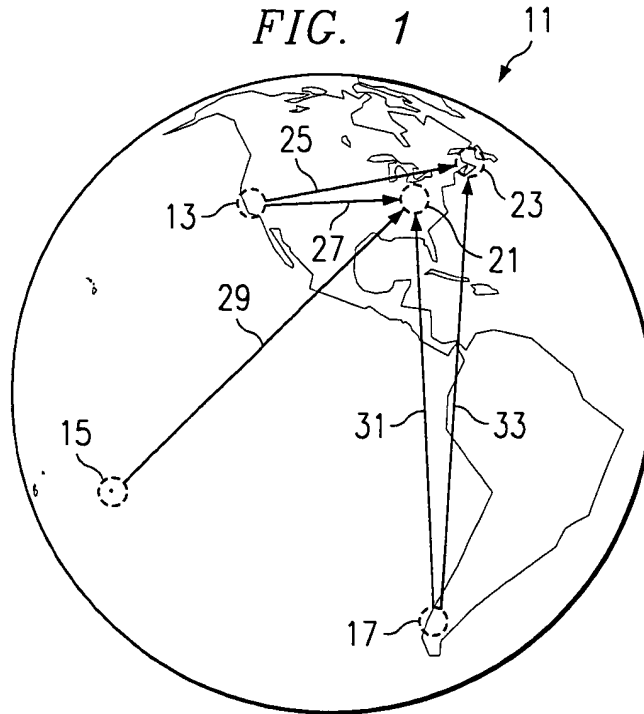
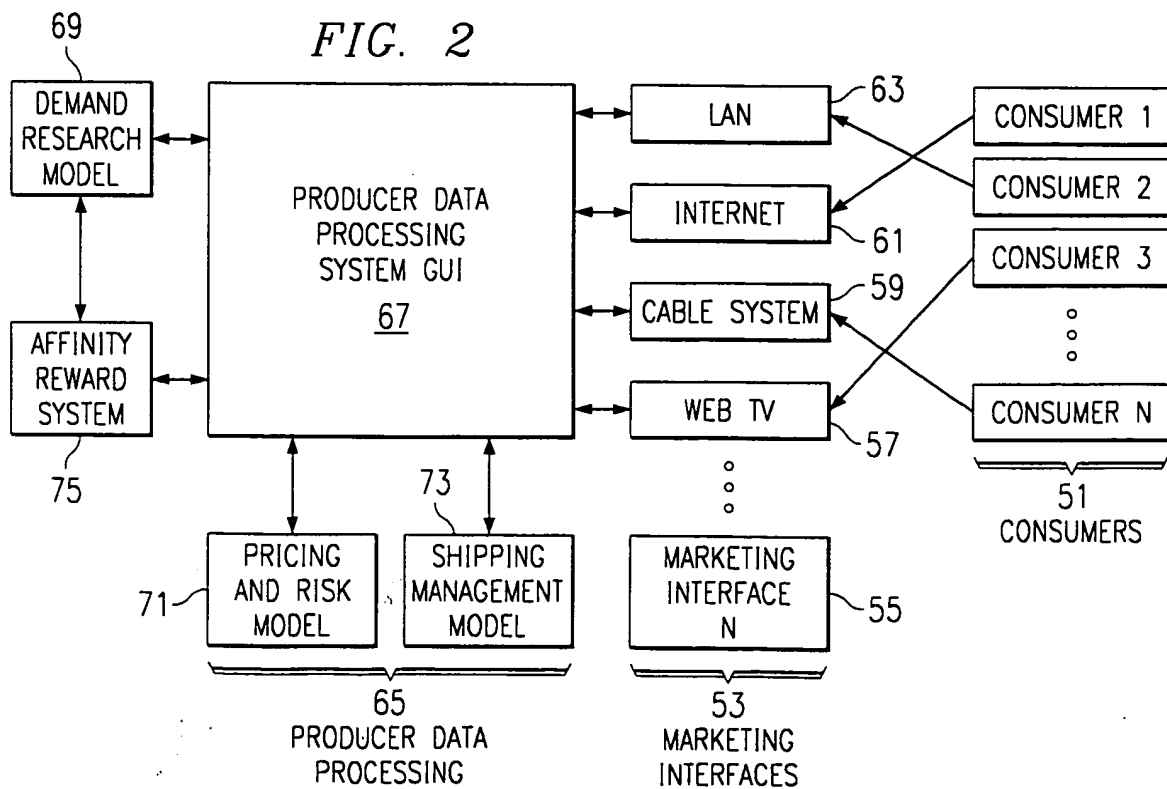


FIG. 2





0638MH-40822CIP2

2/68

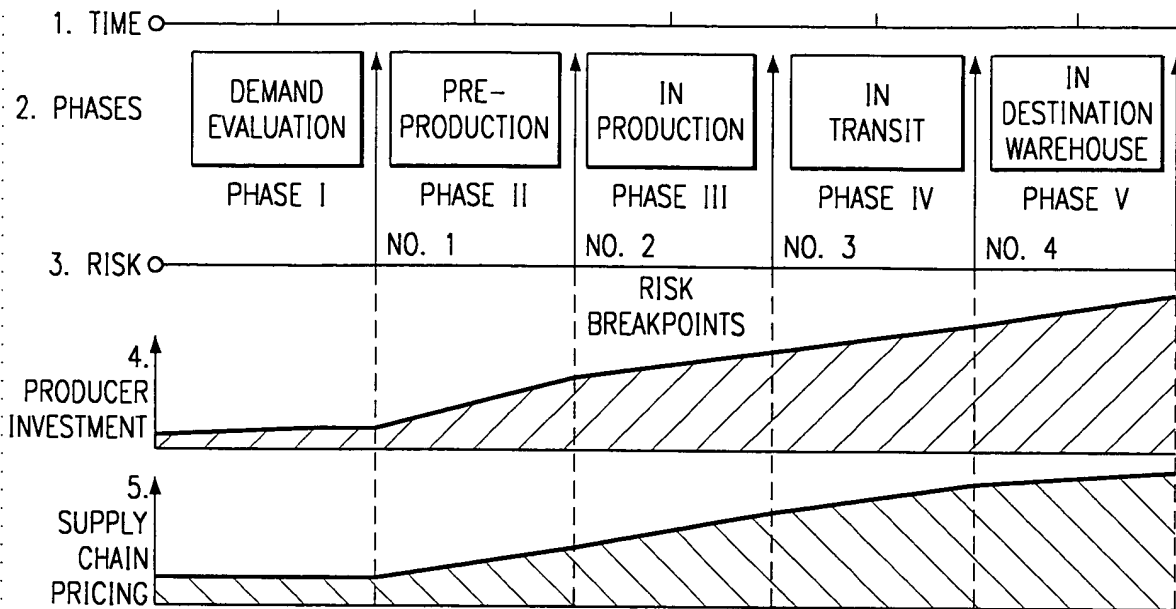


FIG. 3A

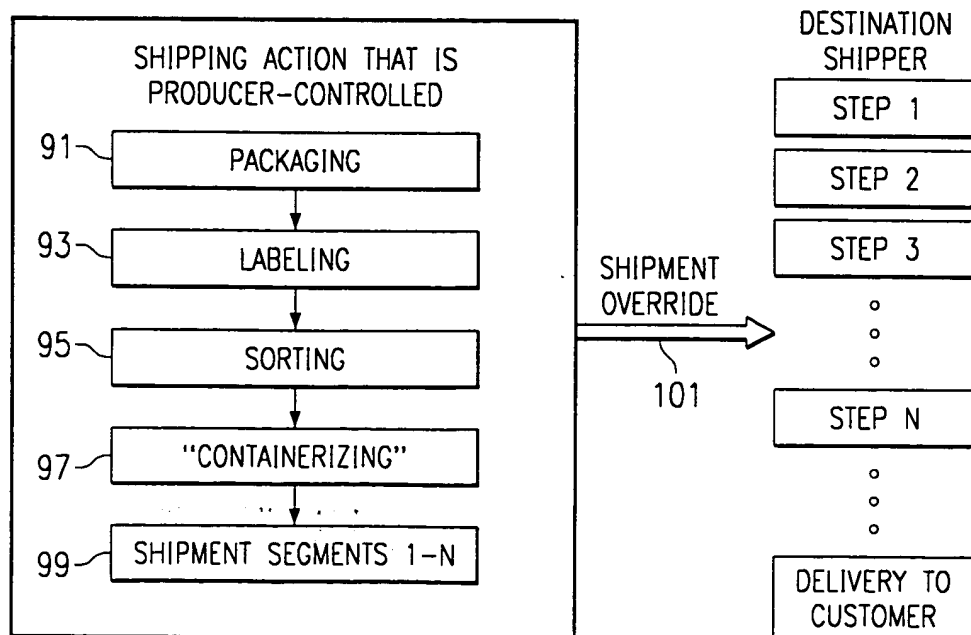


FIG. 6



0638MH-40822CIP2

3/68

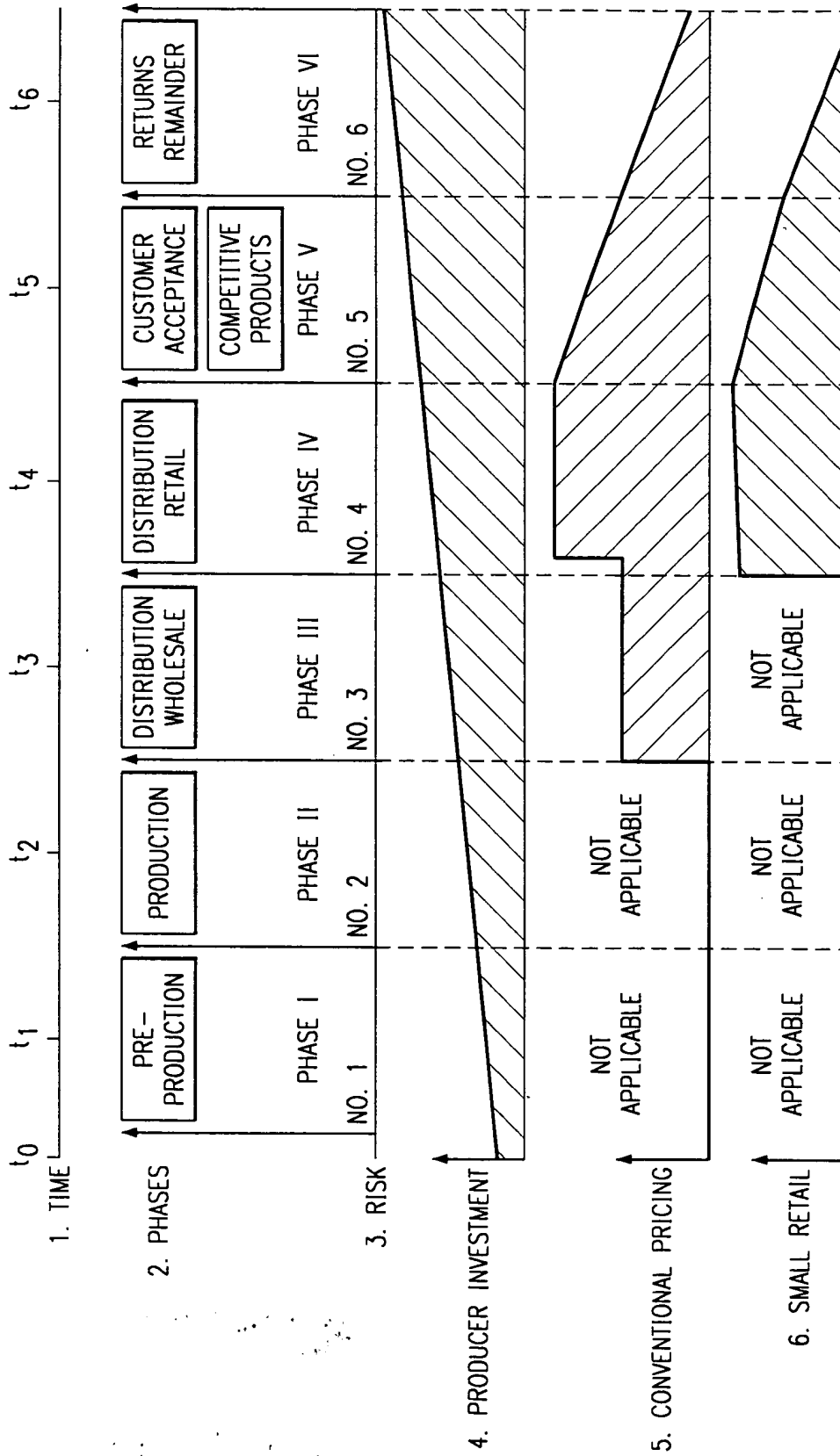


FIG. 3B  
(PRIOR ART)

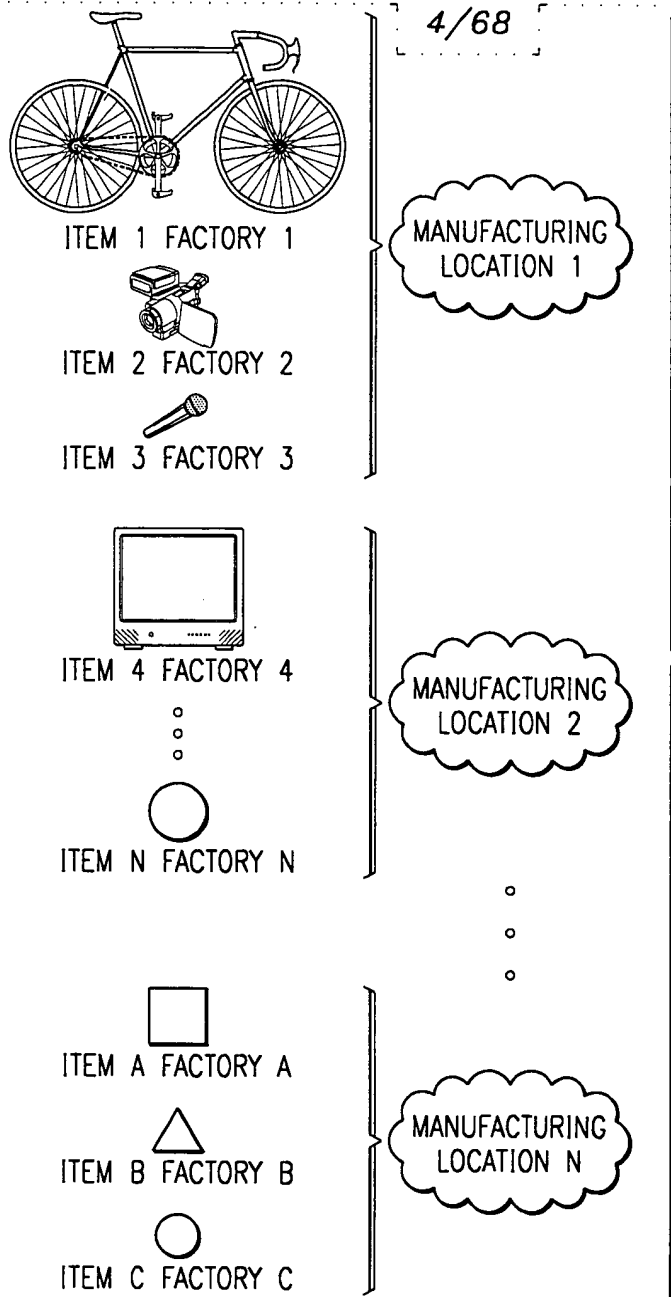
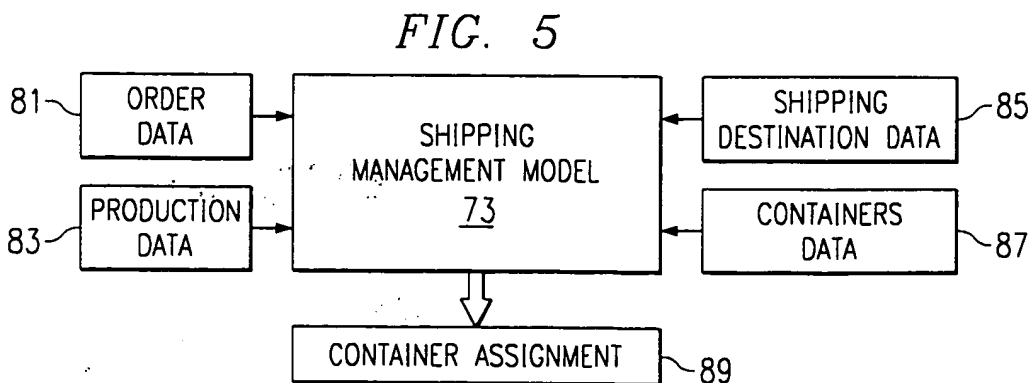
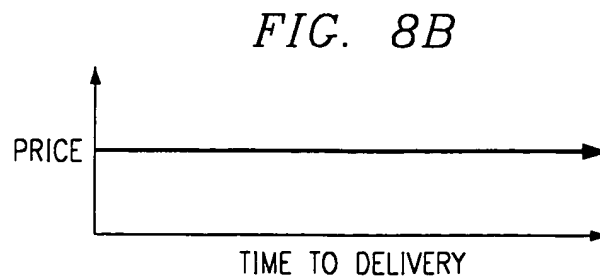
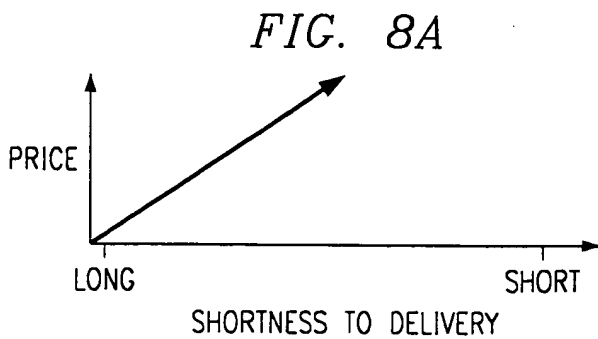
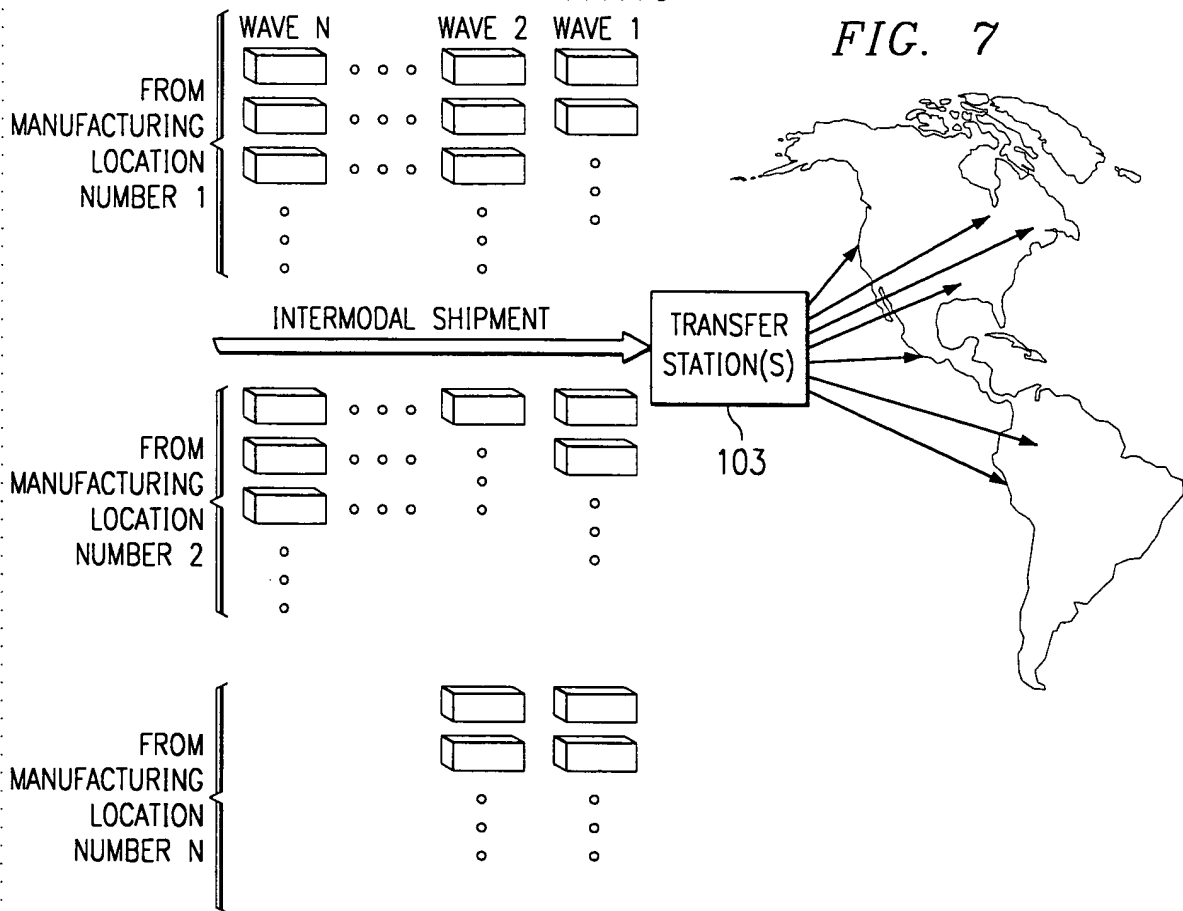


FIG. 4



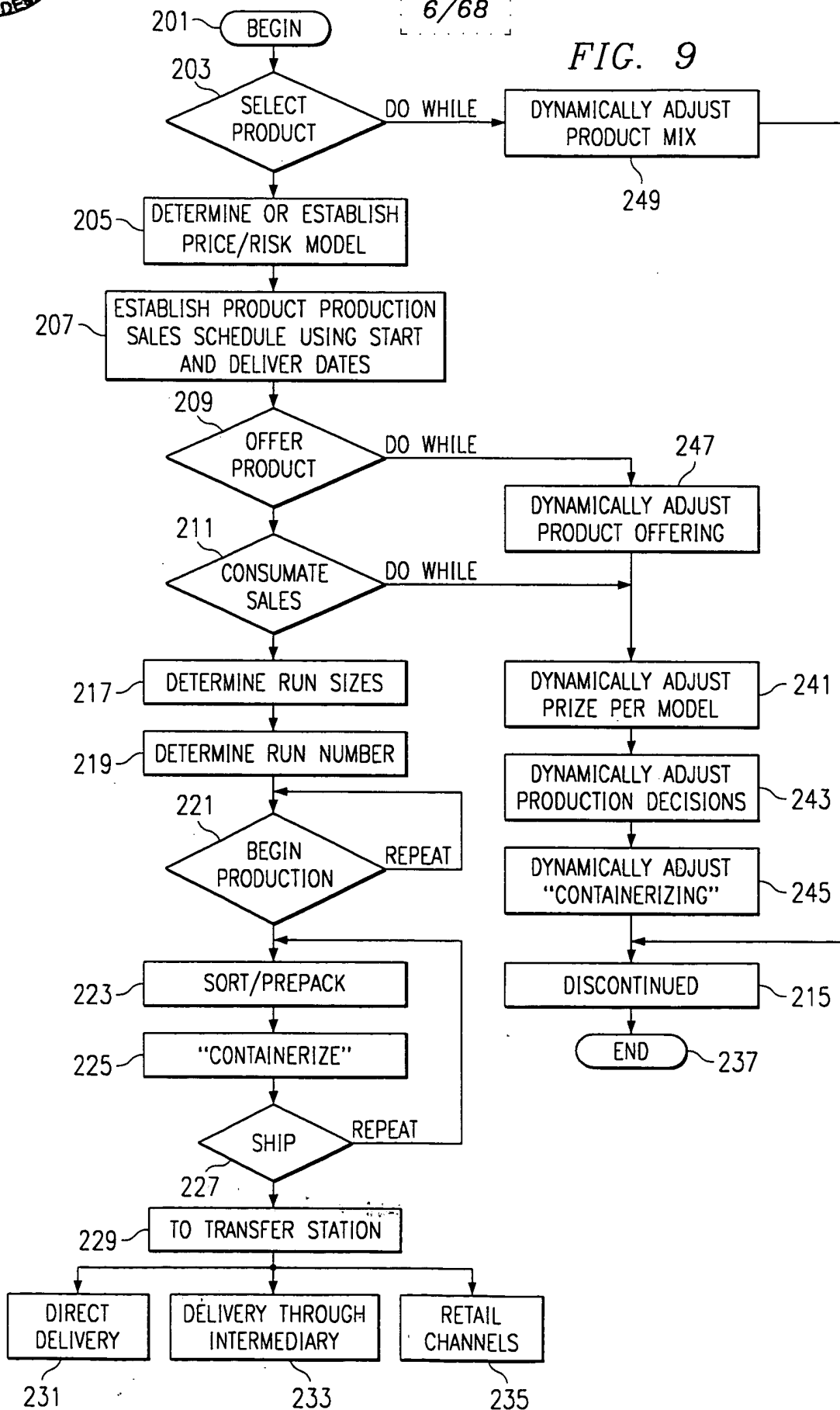




0638MH-40822CIP2

6/68

FIG. 9



A4

7/68

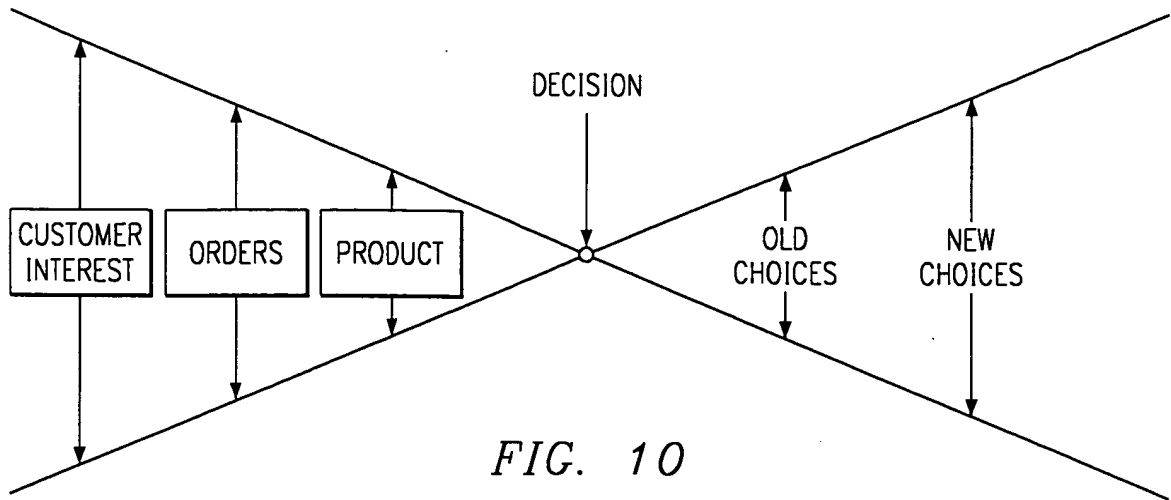

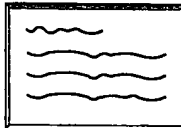


FIG. 10

303 PHOTO	307 DAYS TO DELIVER	UNIT COST	309
	N	110	NAME ~ 311
	:	120	
	:	130	SHIP ADDRESS ~ 313
	8	140	
SPECIFICATION	7	150	PHONE
	6	160	
	5	170	OPTIONS
	4	180	<input type="checkbox"/> ~ 315
	3	190	<input type="checkbox"/> ~ 315
	2	:	
305	1	:	
	N		PAYMENT METHOD ~ 317
			<input type="checkbox"/> ~ 317
			<input type="checkbox"/> ~ 317

301

FIG. 11

A4

307	321	323	8/68	325	327	329
DAYS TO DELIVER	COST OF MONEY	RISK OF OBSOLENCE	EXOGENOUS RISK	CURRENCY RISK	FACTORY COST	
N	10.00	0.40	=	=	=	
:	10.00	0.00	>	<	>	
:	10.00	0.00	>	<	>	
8	10.00	0.00	<	<	>	
7	20.00	0.00	<	<	>	
6	20.00	0.00	>	<	>	
5	20.00	0.00	<	<	>	
4	30.00	0.00	<	<	>	
3	30.00	0.00	<	<	>	
2	30.00	0.00	<	<	>	
1	30.00	0.00	<	<	>	
:	:	:	:	:	:	
:	:	:	:	:	:	
N	N	N	N	N	N	

FIG. 12

309

$$\begin{aligned}
 &\text{PRICE A (STYLE 1)=MANUFACTURER COST} \\
 &\quad + \left( Y * \frac{R}{365} \right) \\
 &\quad + P[\text{ITEM RISK}] \\
 &\quad + P \left[ \frac{\$1000-0}{\text{ORDER RISK}} \right] \\
 &\text{R=REAL COST OF MONEY APR} \\
 &\text{Y=DAYS OF FINANCING}
 \end{aligned}$$

FIG. 13

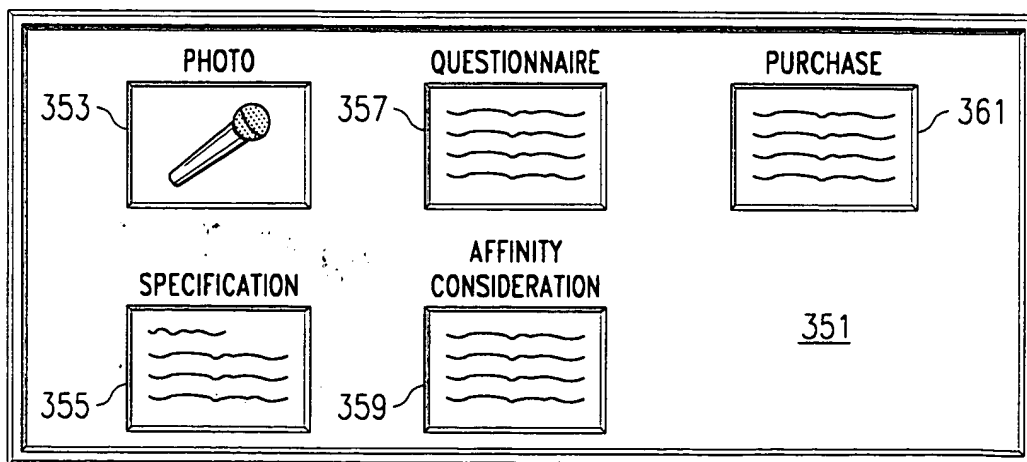


FIG. 14



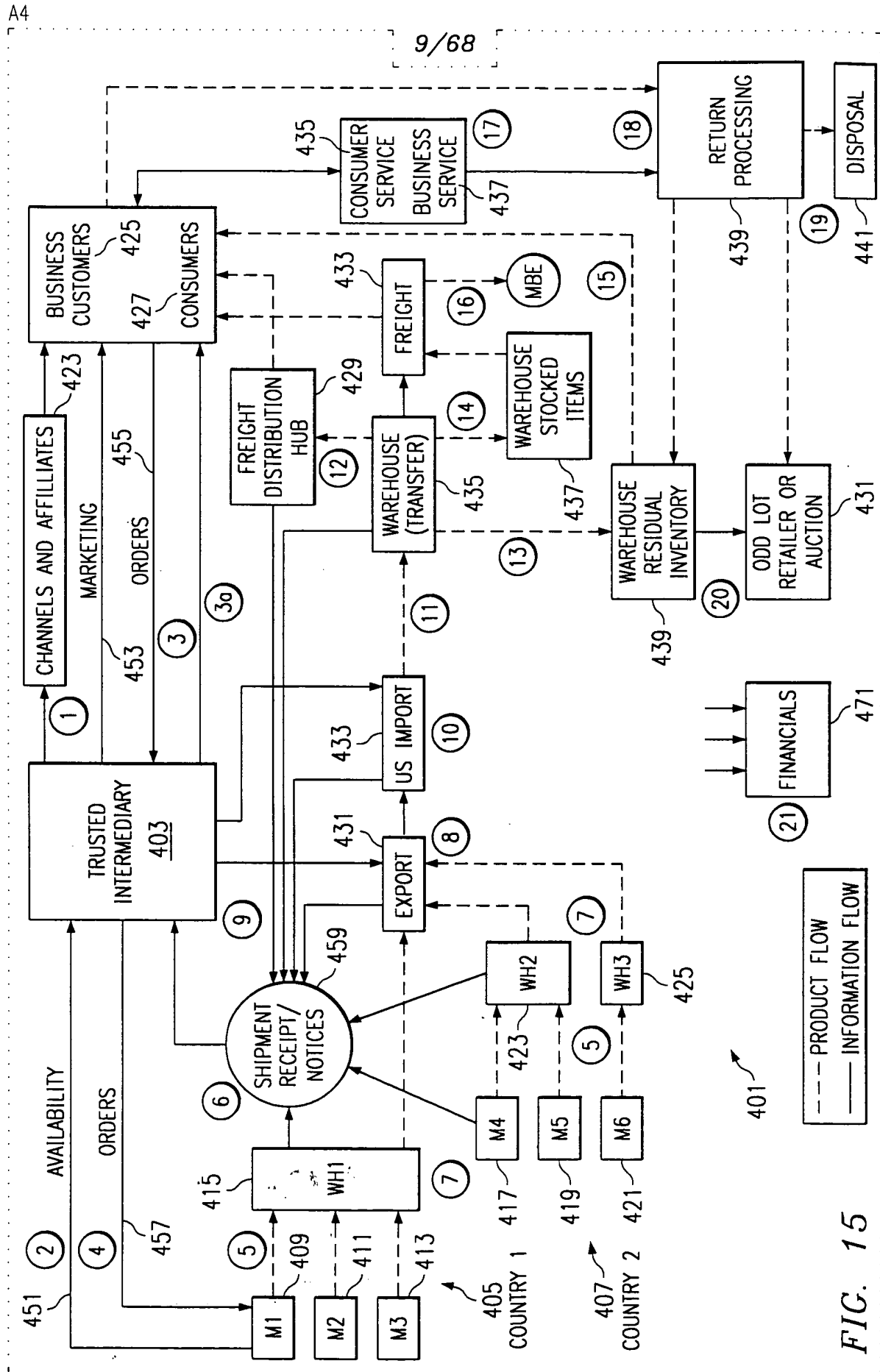


FIG. 15

FIG. 16A

10/68

501

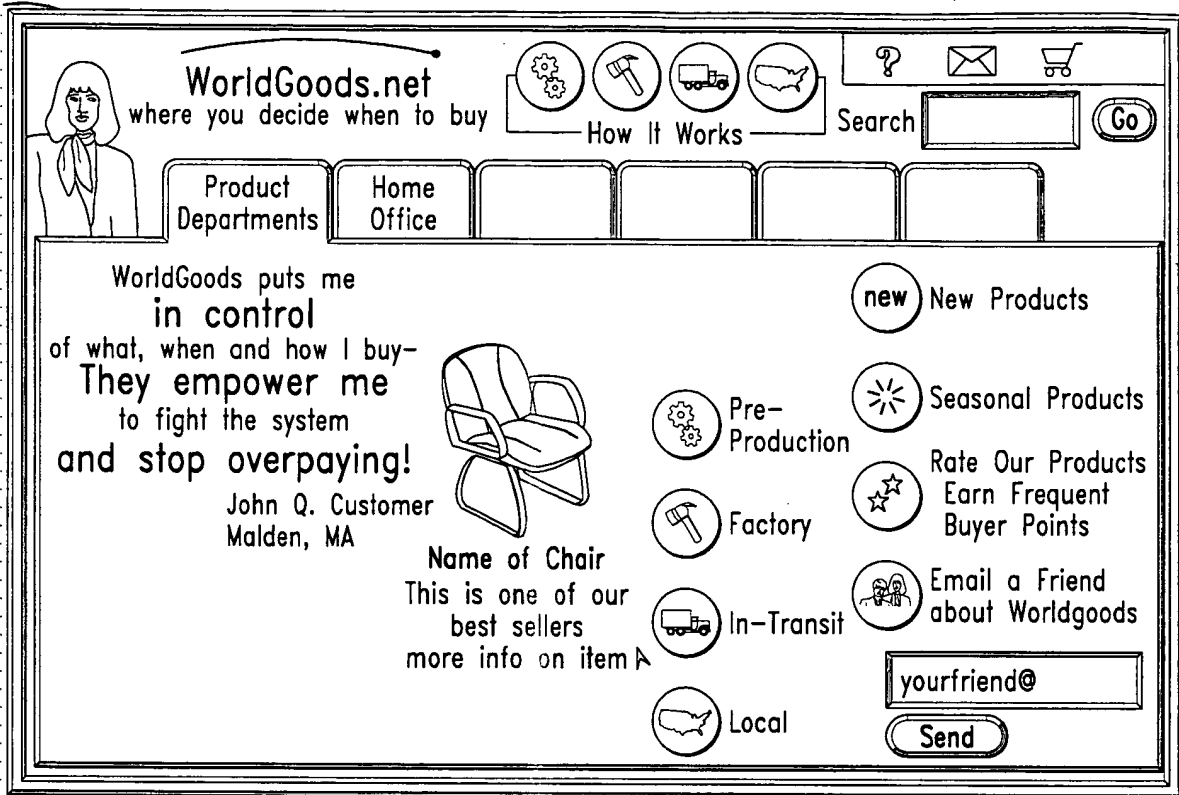
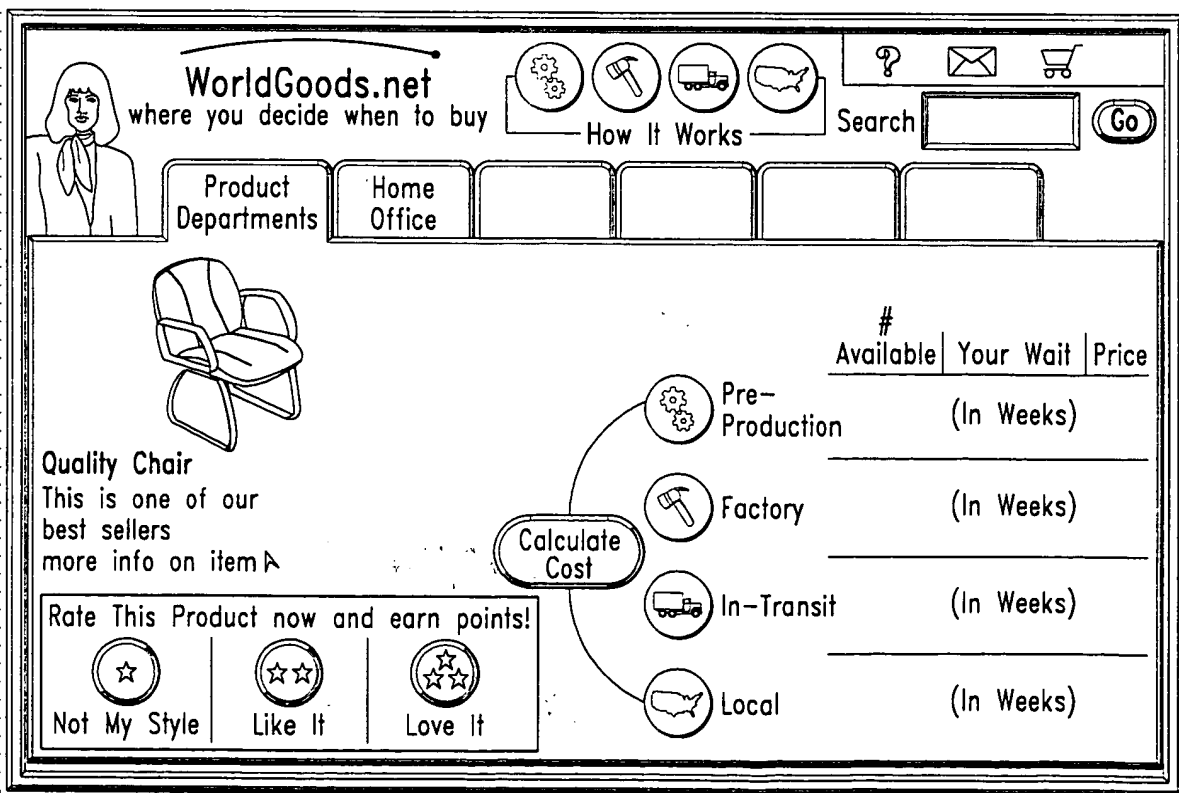


FIG. 16B





0638MH-40822CIP2

FIG. 17A

[ 11/68 ]


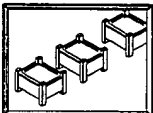
<b>ASTONICA</b> INFO GARDEN	Product Gallery	Outdoor Furniture	Garden & Lighting	Prem
	Favorites	Indoor Decor	Hearth & A&Q	Access



Welcome John Doe!

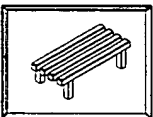

Advanced:   
Search:   
Browse:   
Product Gallery   
Log Out:   
About Supply Chain Pricing:   
Contact Customer Service:   
Order Pad:   
Your Account:   
Dealer Forum:   
Testimonials:   
About Us:   
Help:   
FAQ's:



69 Records Page: 1 of 5

Search Results:

	Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
3/PCS SET CASTLE HARDWOOD PLANTER	<del>\$61.99</del>	-	-	Closed: 3/9/2000	4
	<del>\$68.19</del>	-	-	Closed: 6/24/2000	4
	\$76.37	28	3-7 days	9/23/2000	1





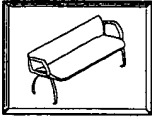



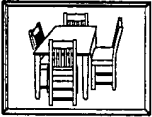



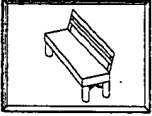



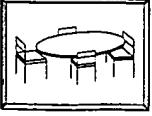



	Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
2 TIER ROUND PLANT STAND	<del>\$16.29</del>	-	-	Closed: 4/9/2000	4
	<del>\$17.92</del>	-	-	Closed: 6/22/2000	4
	\$20.07	3	3-7 days	9/21/2000	1

	Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
SLAT STYLE BENCH	<del>\$74.38</del>	-	-	Closed: 3/9/2000	4
	<del>\$81.82</del>	-	-	Closed: 6/13/2000	4
	\$91.64	2	2-7 days	9/12/2000	1

	Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
ORCHID ROUND TABLE	<del>\$69.90</del>	-	-	Closed: 3/9/2000	4
	<del>\$76.80</del>	-	-	Closed: 6/13/2000	4
	\$86.12	9	3-7 days	9/12/2000	1

A4

12/68

		Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
ORCHID ARMCHAIR 		<del>\$11.50</del>	-	-	Closed: 3/9/2000	4
		<del>\$15.65</del>	-	-	Closed: 6/13/2000	4
		\$51.13	9	3-7 days	9/12/2000	2
		Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
ORCHID BENCH 		<del>\$82.06</del>	-	-	Closed: 3/9/2000	4
		<del>\$90.27</del>	-	-	Closed: 6/13/2000	4
		\$101.10	9	3-7 days	9/12/2000	1
		Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
5/PCS ROSE ALUMINUM GARDEN SET 		<del>\$202.99</del>	-	-	Closed: 3/9/2000	4
		<del>\$223.29</del>	-	-	Closed: 6/13/2000	4
		\$250.08	2	3-7 days	9/12/2000	2
		Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
ROSE VINE MATCHING BENCH 		<del>\$63.89</del>	-	-	Closed: 3/9/2000	4
		<del>\$70.26</del>	-	-	Closed: 6/3/2000	4
		\$78.71	3	3-7 days	9/2/2000	1
		Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
5/PCS IMPERIAL CAST GARDEN SET 		\$221.99	-	-	Closed: 3/9/2000	4
		\$244.19	-	-	Closed: 6/13/2000	4
		\$273.49	-	-	Closed: 9/12/2000	4

SOLD

FIG. 17B



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0638MH-40822CIP2

A4

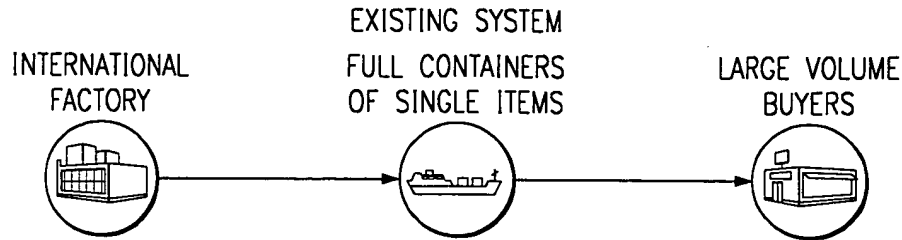
FIG. 17C

13/68

		Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
5/PCS SELECT CAST GARDEN SET		\$221.99	-	-	Closed: 3/9/2000	4
		\$244.19	-	-	Closed: 6/13/2000	4
		\$273.49	9	3-7 days	9/12/2000	1
		Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
5/PCS ALUMINUM & WICKER PATIO SET		\$221.72	10	3-7 days	6/30/2000	1
		Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
WICKER & ALUMINUM BISTRO SET		<del>\$74.05</del>	-	-	Closed: 3/9/2000	4
		<del>\$81.46</del>	-	-	Closed: 4/26/2000	4
		\$91.23	3	3-7 days	7/30/2000	1
		Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
3/PCS ALUMINUM AND WICKER BISTRO SET		<del>\$119.87</del>	-	-	Closed: 9/26/2000	4 <b>SOLD</b>
		Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
7-1/2', 6 RIB STANDARD UMBRELLA HUNTER GREEN		<del>\$27.76</del>	-	-	Closed: 3/9/2000	4
		<del>\$30.54</del>	-	-	Closed: 6/13/2000	4
		<del>\$34.20</del>	-	-	Closed: 9/12/2000	4 <b>SOLD</b>
		Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
7-1/2', 6 RIB STANDARD UMBRELLA BLUE		<del>\$27.76</del>	-	-	Closed: 3/9/2000	4
		<del>\$30.54</del>	-	-	Closed: 6/13/2000	4
		<del>\$34.20</del>	-	-	Closed: 9/12/2000	4 <b>SOLD</b>

14/68

HOW DOES THE IMPORT SYSTEM WORK NOW?



HOW WILL THE INVENTION CHANGE IT?

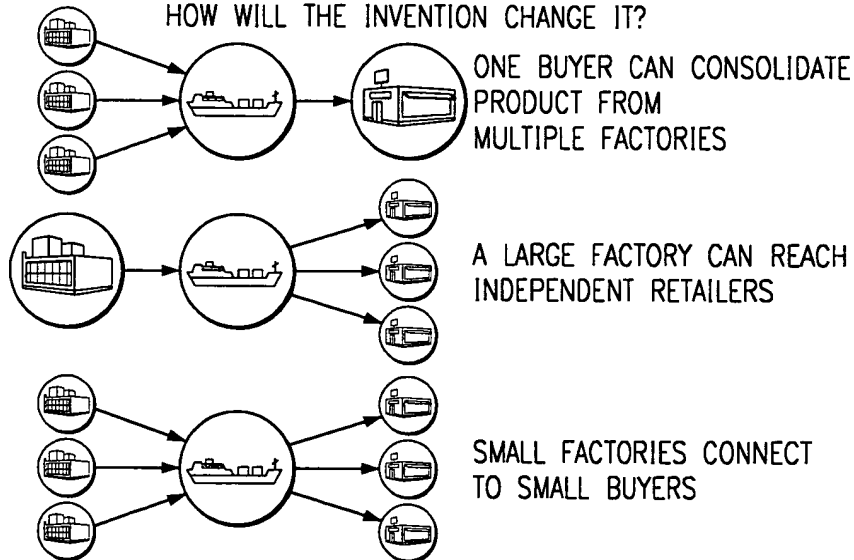
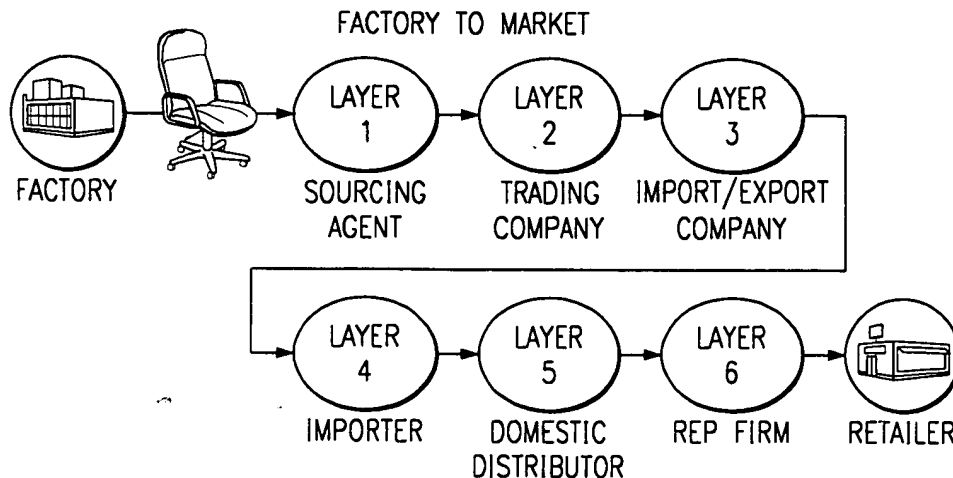


FIG. 18A

THE INVENTION ELIMINATES MULTIPLE LAYERS IN THE INTERNATIONAL SUPPLY CHAIN

HOW DOES A FACTORY REACH THE MARKET TODAY?



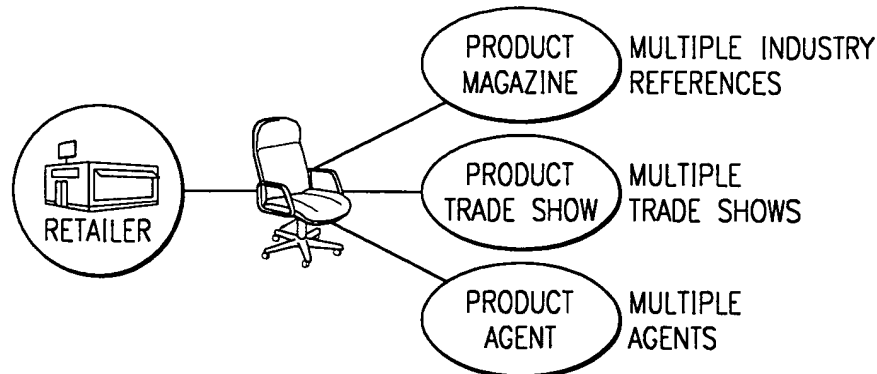
EACH PRODUCT CATAGORY CAN HAVE AS MANY AS SIX LAYERS BETWEEN THE FACTORY AND RETAILER

FIG. 18B

15/68

RETAILER TO SOURCE  
 OLD SOURCING METHOD

EACH PRODUCT CATAGORY HAS ITS OWN UNIQUE PATH TO SUPPLY WHICH  
 MAKES IT DIFFICULT FOR INDEPENDENT RETAILERS TO SOURCE A VARIETY OF GOODS



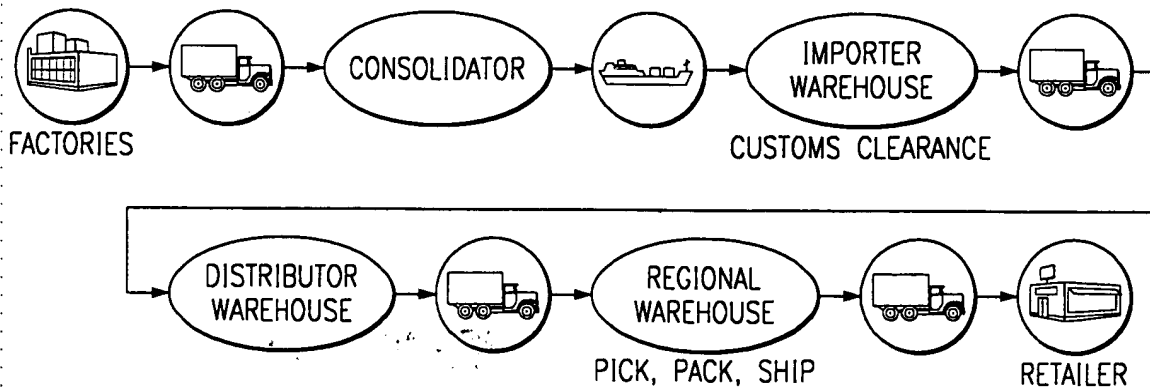
EXCHANGE RETAILERS ENJOY A "SINGLE POINT OF CONTACT" TO  
 MULTIPLE PRODUCT CATAGORIES AND MULTIPLE FACTORIES

THE EXCHANGE EMPOWERS INDEPENDENT RETAILER PURCHASING PERSONNEL  
 INDEPENDENTS CAN NOW COMPETE IN BOTH  
 PRICE AND SELECTION WITH NATIONAL CHAINS

FIG. 18C

PHYSICAL FLOW OF GOODS  
 THE OLD SYSTEM

UP TO 5 SHIPPING TRANSACTIONS AND UP TO 3 WAREHOUSE STOPS



THE NEW SYSTEM

1 OR 0 WAREHOUSE STOPS

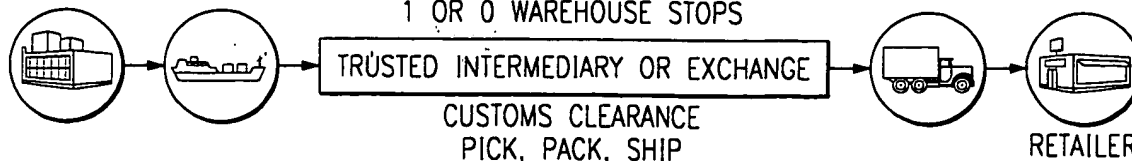


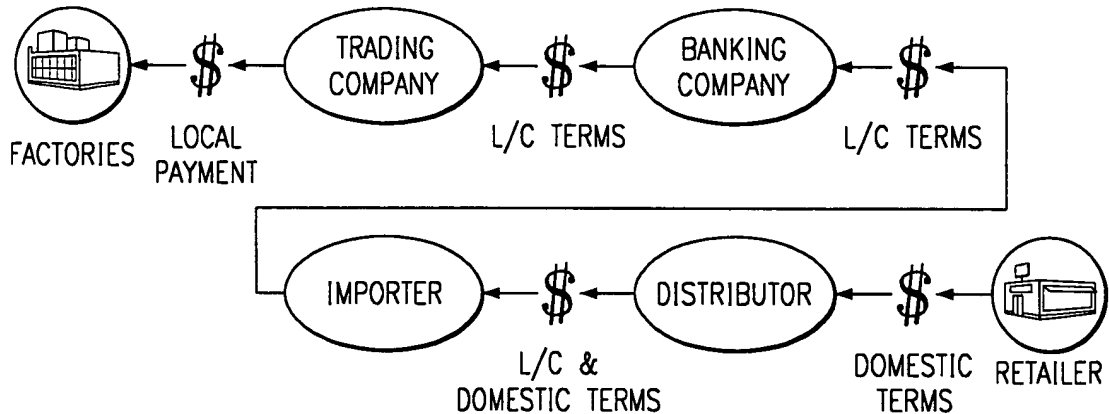
FIG. 18D

16/68

PAYMENT FLOW

TRADITIONAL MODEL

UP TO 5 FINANCIAL/ACCOUNTING TRANSACTIONS IN UP TO 5 SYSTEMS



2 STANDARDIZED FINANCIAL TRANSACTIONS IN 1 SYSTEM

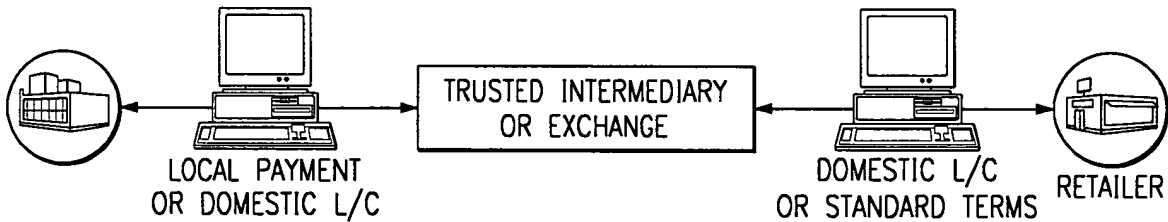
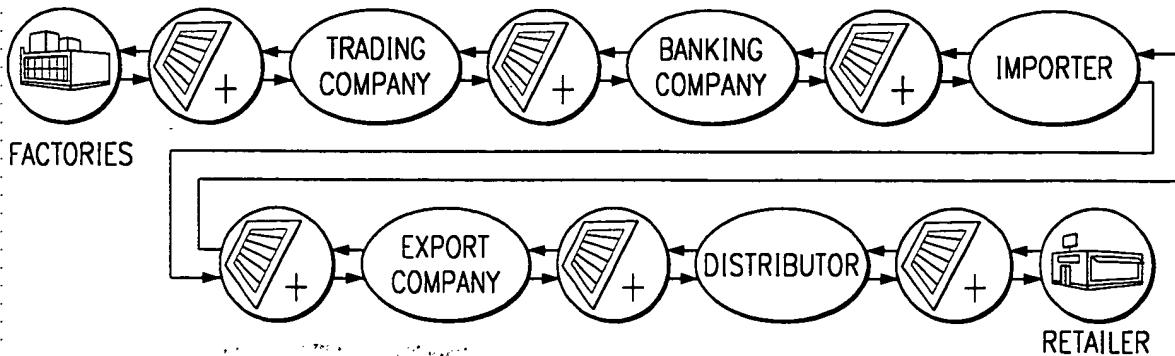


FIG. 18E

ENABLES MORE EFFICIENT TRANSACTIONS

INFORMATION FLOW

THE OLD SYSTEM-UP TO SIX INFORMATION TRANSACTIONS



THE NEW SYSTEM-ONE SET OF DIGITAL DOCUMENTS

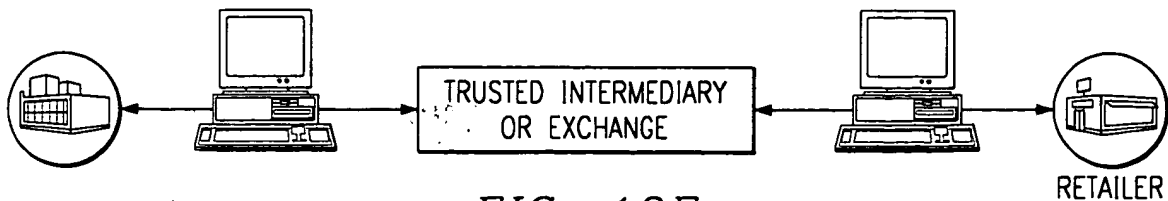


FIG. 18F